



Pearl Meyer's Bank Director Compensation and Governance Practices Survey

The Bank Director Compensation and Governance Practices Survey is produced every other year and provides the information financial institutions need regarding Director compensation and related governance issues to effectively align the interests of shareholders and Directors and ensure the institution is providing appropriate value to Directors.

Specific Topics Covered Include:

- + Compensation (including Board Retainers and Meeting Fees)
- + Committee Compensation (including Chair Premiums)
- + Board and Committee Composition and Structure
- + Equity Practices
- + Governance Practices

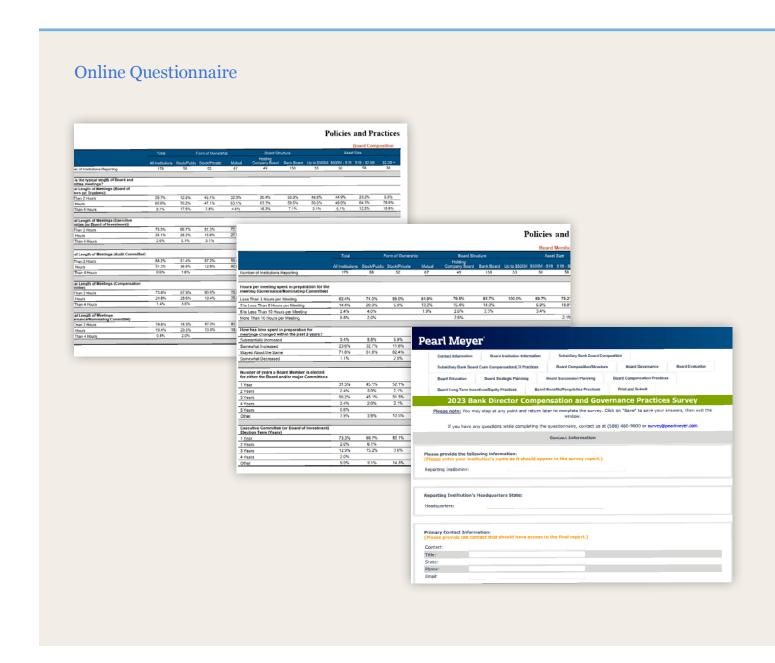
- + Board Evaluation
- + Board Education
- + Strategic Planning
- + Succession Planning



Comprehensive

You will be assigned a dedicated account manager to walk you through the survey submission process, making it easy to integrate and match your information to our database.

Our account managers have several years of survey experience, ensuring you receive the highest quality of guidance and confidentiality.



Who Participates?

Our participants represent public, private, and mutual banks across the country.

2025 List of Participating Companies

1st Source Corporation
Abbeville First Bank, SSB
Adams Community Bank
Androscoggin Bank
Athol Savings Bank
Avidia Bank
Banesco USA
Bank Midwest

Bank of Luxemburg
Bank of New Hampshire
Bank of Oak Ridge

Bank of Botetourt

Bank of Clarke

Bank of the Sierra Bank of Travelers Rest Bank of Zachary BankGloucester

Banner Corporation Bath Savings Institution Bay State Savings Bank

BayCoast Bank

Benchmark Community Bank

Bonvenu Bank

Bristol County Savings Bank

Byline Bank

Capital Farm Credit
Central Bank (FL)
Central Bank (TX)
Centreville Bank
Chain Bridge Bank, NA

Charlesbridge MHC Chelsea Groton Bank Chesapeake Financial Shares, Inc

Citizens Bank and Trust Company (VA)

Citizens Bank of Swainsboro Citizens Community Bank (GA)

Citizens Trust Bank Climate First Bank Clinton Savings Bank Coastal Heritage Bank

Columbia Bank (NJ)
Commerce Bank & Trust
Community Bank of Georgia

Colony Bankcorp, Inc.

Community Bank of Pickens County Community Bank of the South

Community Bankshares, Inc. (GA)

Community Neighbor Bank Community Trust Bancorp Cornerstone Bank (MA)

Country Bank Dedham Savings

Dedicated Community Bank

Dime Bank DR Bank

East Cambridge Savings Bank

Eastern National Bank Enterprise Bank & Trust Essex Savings Bank F&M Bank (GA) Fairfield County Bank

First Bank (VA)
First Century Bank, N.A.

First Community Bank of Central

Alabama

First County Bank
First Federal Bank (FL)
First Federal Bank (NC)
First Fidelity Bank (OK)
First Hope Bank

First Interstate BancSystem, Inc. First National Bank of Griffin

First National Bank of Michigan First State Bank

Florida Capital Bank, N.A.

Florence Bank

FNBC Bank

Georgia Community Bank

Georgia First Bank

Greenfield Cooperative Bank Greenville National Bank

Harford Bank Home Bank HomeStreet Bank Horizon Bank

Intercredit Bank, N.A. Intracoastal Bank

Ion Bank

Karnes County National Bank Katahdin Trust Company Kearny Financial Corp. Kennebec Savings Bank

KS Bank, Inc.

Ledyard National Bank

Lee Bank

Liberty Bank and Trust

Live Oak Bank
Local Bank
Locality Bank
Locus
M&F Bank

Machias Savings Bank Main Street Bank (MA) Maine Community Bank

Mascoma Bank Middlesex Savings Bank Midland States Bancorp, Inc.

Monson Savings Bank New Haven Bank

Newburyport Five Cents Savings Bank

Nicolet Bankshares, Inc.

North Brookfield Savings Bank North Country Savings Bank North Easton Savings Bank

2025 List of Participating Companies (cont'd)

North Shore Bank

Northfield Savings Bank

Northwest Bank

Norway Savings Bank

Oak Valley Community Bank

Oak View National Bank

OceanFirst Bank NA

OneLocal Bank

Pacific National Bank

Passumpsic Bank

Peach State Bancshares, Inc.

People's Bank of Commerce

Peoples Bank (NC)

PeoplesBank

Piscataqua Savings Bank

Plumas Bancorp

Ponce Bank

Potomac Bancshares, Inc.

Queenstown Bank of Maryland

Reading Cooperative Bank

Relyance Bank

Richwood Banking Company

Robertson Banking Company

Round Top State Bank

Saco & Biddeford Savings Institution

Salem Five

Savers Co-Operative Bank

Seamen's Bank

Simmons First National Corporation

Skyline National Bank

Solvay Bank

South Georgia Banking Company

South Shore Bank Southeastern Bank

SouthWest bank

Stafford Savings Bank

Summit State Bank

Sunstate Bank

Terrabank, NA

Texas Partners Bank

The Apple Creek Banking Company

The Bank of Edison

The Bank of Southside Virginia

Corporation

The Cooperative Bank of Cape Cod

The Corn City State Bank

The Farmers Bank of Appomattox

The First Bank of Greenwich

The Lowell Five Cent Savings Bank

The MINT National Bank

The Pittsfield Cooperative Bank

The Savings Bank (OH)

The Washington Trust Company

Thomaston Savings Bank Torrington Savings Bank TransPecos Banks, SSB Trustmark Corporation

U.S. Century Bank

Union Savings Bank

Vantage Bank

Virginia National Bank

Wallis Bank

Walpole Co-operative Bank

Watertown Savings Bank

Webster Five

West Shore Bank

Winchester Co-operative Bank

Windsor Federal Bank

Winter Hill Bank, FSB

If you are a community bank we strongly encourage your participation to increase the depth of the survey data while providing you with key insights into Board of Director compensation trends.

Flexible Report Formats

Survey results are easily downloaded from the Pearl Meyer survey client website and available in a PDF file.

All of this provides you with the most accurate, affordable, reliable data that you can use to reward and retain your board members.

Cost-Effective

We offer an affordable solution to your banking Board of Director compensation data needs for a competitive price of just **\$695**

Bank Director Compensation and Governance Practices Survey Pricing

No Cost	Survey Submission	Participating
\$695	Participating Institutions	institutions receive over
\$1,495	Non-participating Institutions	50% off



Contact Us

To learn more about our Bank Director Compensation and Governance Practices Survey please contact our survey group at survey@pearlmeyer.com or your dedicated Account Manager.

By email:

survey@pearlmeyer.com or jordan.gagnon@pearlmeyer.com

By phone:

508-460-9600 or contact Jordan Gagnon; 508-630-1501



Rebecca TomanVice President,
Survey Business Unit



Nana AduSurvey Account Manager



Dan BesserSenior Survey
Account Manager



Matt DonahueSurvey Account Manager



Jordan GagnonSurvey Project Manager



Andrew GuignoSurvey Operations
Manager



Benji SheifferSurvey Account Manager



Rhonda SnyderSurvey Project Manager



Veronika Valcheva Survey Account Manager

Why Pearl Meyer Surveys?

Our Commitment to Quality

We are committed to providing you the highest standard of quality reporting. Our rigorous quality assurance process includes:

- + Review of quality assurance reports to help clarify input and identify discrepancies.
- + Thorough cross check of data; comparison to previous years' data; and identification of data outliers.

Secure Data Submission and Confidentiality

The survey is administered using an excel template for the collection of incumbent job data and a secure online questionnaire for policies and practices data. Cyber security is a top priority for all banks, and you can have peace of mind knowing that our secure system ensures that your data will be uploaded into a safe environment and remain confidential.

Concerned about the confidentiality of your data and how it's shared in the survey results report?

- + All data is reported in summary form only.
- + No data is reported for any job at any level where there are less than four institutions matching.
- + No institution's data will represent more than a 25% weighting for any job.

You May Also Be Interested In

Pearl Meyer has a suite of surveys in addition to the Bank Board of Director Compensation and Governance Practices Survey.

State Reports

- + Alabama
- + California
- + Connecticut
- + Florida
- + Georgia
- + Massachusetts
- + New York
- + Ohio
- + Texas
- + Virginia

Regional reports

- + Northeast (CT, MA, ME, NH, NY, RI, and VT)
- + Northern New England (ME, NH, VT)
- + Banks of the Carolinas (NC and SC)
- + South Atlantic (AL, FL, GA, NC, SC and VA)

National Report (U.S. based)

Banking Board of Director Survey

Banking Benefits and Human Resources Policies Survey



pearlmeyer.com



About Pearl Meyer

Pearl Meyer is the leading advisor to boards and senior management helping organizations build, develop, and reward great leadership teams that drive long-term success. Our strategy-driven compensation and leadership consulting services act as powerful catalysts for value creation and competitive advantage by addressing the critical links between people and outcomes. Our clients stand at the forefront of their industries and range from emerging high-growth, not-for-profit, and private organizations to the Fortune 500.

pearlmeyer.com/banking



About Pearl Meyer's Banking Compensation Consulting

Pearl Meyer's National Banking Team has in-depth and diverse experience, based on long-term client relationships. We understand the business, regulatory and talent challenges of the industry and the ways in which compensation can play a role. Our work starts by studying your institution's business strategy, leadership approach, and ownership structure. We take the time to listen to your compensation objectives and desired outcomes. Risk mitigation, regulatory compliance and governance are built into the design process. We use this process with the intent of developing compensation plans that achieve results and create a competitive advantage for your business

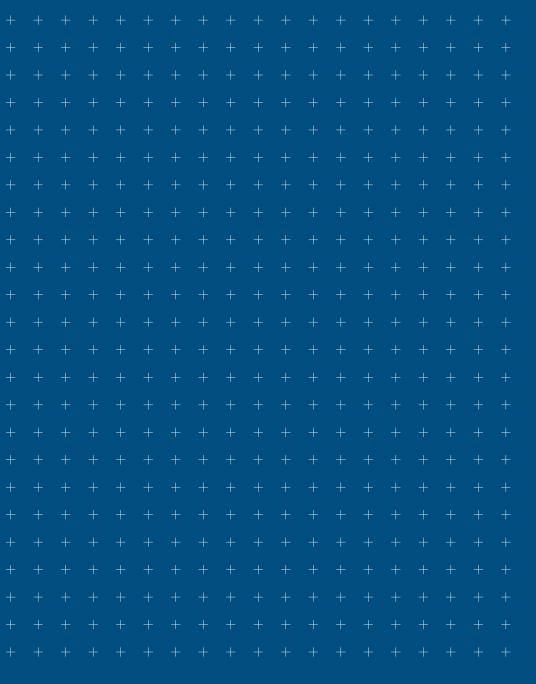
pearlmeyer.com/salary-surveys/salary-survey-portfolio/banking



Pearl Meyer's Banking Survey Suite

Pearl Meyer has been managing surveys specific to the banking industry for 25 years. Using the most advanced programming and algorithms to ensure confidentiality and accuracy, the banking survey suite includes the Banking Compensation Survey, the Banking Benefits and Human Resources Policies Survey, and the Banking Board of Directors' Survey.

- + **Banking Compensation Survey** data can be obtained in the following ways to offer you the most relevant targeted and industry-wide data:
 - + **Single state reports** for Alabama, California, Connecticut, Florida, Georgia, Massachusetts, New York, Ohio, Texas and Virginia.
 - + Regional report for the Northeast (that includes CT, MA, ME, NH, NY, RI and VT), and a regional report for the Northern New England (that includes NH, ME, VT), the Banks of the Carolinas, and the South Atlantic Region (that includes AL, FL, GA, NC, SC, and VA).
 - + National banking report that offers compensation information from banks throughout the country.
- + **Banking Board of Director Survey** provides the most relevant information available on board of directors' compensation and governance practices.
- + Banking Benefits and Human Resources Policies Survey is the definitive source for the most current information on benefits programs and human resources policies including PTO programs, health and dental insurance, flexible spending accounts, and short- and long-term disability plans.



For more information on Pearl Meyer, visit us at www.pearlmeyer.com or contact us at (212) 644-2300.

Pearl Meyer

pearlmeyer.com

©2025 Pearl Meyer & Partners, LLC. All Rights Reserved.

